

# PREPARE FOR THE CFA® EXAM WITH THE NEW YORK AREA'S QUALITY AND VALUE LEADER

**POSITION YOURSELF FOR SUCCESS** on the CFA® Exam this year. Success on the CFA® Exam is dependent upon the effectiveness of your preparation. Let Ron Quintero serve as your mentor and coach by delivering to you the most complete array of programs, instructional materials, and the most experienced CFA® trainers available in the New York metropolitan area.

- **Wide range of programs and formats.** R. G. Quintero & Co. offers a wide range of CFA® programs tailored to meet the unique scheduling needs and learning preferences of our candidates. Formats include weekly programs, weekend programs, intensive-review programs, and financial statement analysis programs.
- **Most experienced CFA® instructor.** Ron Quintero has been one of the most active CFA® trainers in the world for more than fifteen years. He is the primary instructor in more than 20 CFA® programs per year. Ron's programs include open-enrollment programs, as well as in-house programs for the world's leading investment banks, commercial banks, and international monetary organizations.
- **You are taught by the owner.** Ron takes personal responsibility for your success. He is the lead instructor, and he teaches more than 80% of the sessions. Those sessions that he does not teach are led by functional experts with substantial CFA® training experience. See Ron's bio on the reverse side of this form.
- **Special discounts on Schweser products.** We provide students enrolled in our programs the Schweser Study Notes for only \$259 (vs. retail price of \$329 plus tax), and discounts of 20% to 33% on all of the other products published by Schweser.
- **Q-Notes®.** Your in-class experience and review will be enhanced by the Q-Notes®, which are condensed PowerPoint presentations with highlights, formulas, representative problems, and other useful study aids (call us to obtain a free sample). The format of the Q-Notes® enables candidates to review an entire session in as little as fifteen minutes—repetition leads to mastery. Many candidates use the Q-Notes® as the primary focus of their review.
- **Small classes/accessible instructors.** Want a large lecture facility with unapproachable instructors? Look elsewhere. The aforementioned is a reason that some candidates find CFA® review courses to be a waste of time. Our classes generally have 10 to 25 students. Our instructors are very approachable, and are all accessible via telephone, FAX, and e-mail.
- **Convenient midtown Manhattan location.** Our New York City programs are held at the Williams Club (a short walk from Grand Central Station, the Port Authority, and Penn Station).
- **Connecticut classes offered through the Stamford CFA® Society (SCFAS).** For the convenience of our candidates in the Northern Suburbs, we offer a biweekly review program as well as a Financial Statement Analysis program in Stamford, Connecticut. Proximity to the Stamford train station, coupled with a 44-minute express train ride from Grand Central Station, make this a viable option for NYC candidates.
- **Make up or repeat sessions at no cost.** We want to take away any excuses for not doing well on the Exam. Take advantage of our alternative dates, times, and locations to make up or repeat sessions. Candidates in our weekday programs can make up or repeat classes in any of our other programs at no cost.
- **Free intensive-review program.** Candidates in our weekday and weekend programs may also attend our intensive-review programs to make up or repeat sessions, or for a final review of some or the entire program.
- **"Two-fors" assurance plan.** We are so confident in our ability to help you succeed that if you don't pass the Exam in June, we will allow you to take our intensive-review program in December or next year for only \$250.
- **No-cost deferral.** If work or other responsibilities prevent you from sitting for the Exam in June, you can reregister for our December 2008 or June 2009 program at no cost (you must make this request in writing six weeks prior to the Exam).
- **Outstanding value.** For our all-inclusive fees, detailed below, you will receive outstanding training, a wide range program options, the Q-Notes®, free make-up and repeat sessions, and deep discounts on the Schweser family of products. There are no additional charges for enrollment fees, training materials, or anything else.
- **Group and corporate discounts.** Sign up with two or more colleagues at any level and each person receives a \$75 discount on our CFA® review programs (or \$50 on our FSA program). Corporations or groups of five or more candidates are entitled to discounts of \$125 per person.
- **Financial Statement Analysis Programs.** These programs are designed to guide candidates from the basics through the most advanced concepts of Level I Financial Statement Analysis. The New York City program extends over two consecutive Saturdays on April 12<sup>th</sup> and April 19<sup>th</sup>; Stamford program meets on an intensive-review basis on Sunday, April 27<sup>th</sup>. The programs are intended for candidates who did not take a CFA® review program, candidates who previously failed the Exam, and/or candidates who wish to get into a level of detail beyond what is typically covered in the FSA portion of CFA® review programs.
- **Join a class in progress.** Even if you missed one or more sessions, you can make it/them up at no cost by attending an intensive-review program and/or one of our other programs. Since class sessions are not interdependent, you will not feel lost if you start late.
- **Attend a session without cost or obligation.** Experience one of our classes and you will learn first-hand why our students have been successful. Contact our office at (212) 327-0200 to reserve a seat on a first-come, first-serve basis.
- **Talk with our sales force—our students and alumni.** More than 85% of our students are alumni or candidates enrolling based on referrals from alumni. We encourage you to talk with others who have taken our courses.
- **Sign up now** and we'll send you the Schweser Study Notes and/or other Schweser products right away.

Course <sup>1</sup>	Days	Location <sup>2</sup>	Begin	End	Meetings	Frequency <sup>3</sup>	Hours	Tuition and Q-Notes <sup>4</sup>	Didn't Pass in 2007? <sup>5</sup>	Tuition Discounts <sup>6</sup> and Special Pricing on Schweser Family of Products	
Level 1	Wed	Midtown	1/30/08	5/21/08	17	W	6:00 – 9:00	\$1,149	\$1,049	RGQ&Co. alumni and/or SCFAS members	
Level 1	Sun	Stamford	1/27/08	5/18/08	10	B	1:15 – 5:15	\$999	\$899	Groups of 3 <sup>7</sup>	
Level 1	Fri-Mon	Midtown	5/2/08	5/5/08	4	I	8:00 – 6:00	\$649	\$549	Corporate/large group rate: 5 or more <sup>7</sup>	
Level 2	Tue	Midtown	1/29/08	5/20/08	17	W	6:00 – 8:45	\$1,149	\$1,049	FSA: RGQ&Co. students & alumni	
Level 2	Sun	Stamford	1/27/08	5/18/08	10	B	9:00 – 1:00	\$999	\$899	RGQ&Co./SCFAS same-level repeat <sup>8</sup>	
Level 2	Fri-Mon	Midtown	4/25/08	4/28/08	4	I	8:00 – 6:00	\$649	\$549	Scholarship: full-time students <sup>9</sup>	
Level 3	Mon	Midtown	2/4/08	5/8/08	14	W	6:00 – 8:30	\$1,149	\$1,049	FSA group rate—groups of at least 3 <sup>10</sup>	
Level 3	Sat	Stamford	1/26/08	4/26/08	6	S	9:00 – 3:15	\$999	\$899	Candidates withdrawing from, or enrolled in, another CFA review program <sup>11</sup>	
Level 3	Fri-Sun	Midtown	5/16/08	5/18/08	3	I	8:00 – 6:00	\$649	\$549		
FSA	Sat	Midtown	4/12/08	4/19/08	2	W	9:00 – 5:00	\$345	\$295	Schweser Study Notes (\$329 + tax retail) <sup>12</sup>	
FSA	Sat	Stamford	5/10/08	5/10/08	1	I	8:00 – 6:00	\$295	\$245	20% to 33% discounts on all other Schweser products	

See footnotes on the following page

# R. G. QUINTERO & CO. CFA® SEMINAR REGISTRATION FORM

Name \_\_\_\_\_ Employer \_\_\_\_\_

Work Address \_\_\_\_\_ Floor or Suite Number \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Telephone No. \_\_\_\_\_

Email Address \_\_\_\_\_ CFAI® Candidate No. (if available) \_\_\_\_\_

Home Address \_\_\_\_\_ Apartment Number \_\_\_\_\_

Home City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Telephone No. \_\_\_\_\_

I wish to enroll in the following program(s):

- |                              |                                     |   |  |
|------------------------------|-------------------------------------|---|--|
| Level I                      | <input type="checkbox"/> Wednesdays | <input type="checkbox"/> Sundays (Stamford)   | <input type="checkbox"/> Intensive review            |
| Level II                     | <input type="checkbox"/> Tuesdays   | <input type="checkbox"/> Sundays (Stamford)   | <input type="checkbox"/> Intensive review            |
| Level III                    | <input type="checkbox"/> Mondays    | <input type="checkbox"/> Saturdays (Stamford) | <input type="checkbox"/> Intensive review            |
| Financial Statement Analysis | <input type="checkbox"/> Saturdays  |   | <input type="checkbox"/> Intensive review (Stamford) |
- Refer to the first page for the start date of the course that you select

I prefer to receive the Schweser Study Materials:  at work  at home (FedEx requires someone to be present to sign for the package)

Credit card number \_\_\_\_\_ Expiration date \_\_\_\_\_  
(VISA, MasterCard, American Express, Diners Club, or Discover)

- CFA Review Program \$1,149 \$999 \$649  
Financial Statement Analysis \$395 \$345 \$295 \$245 50% discount from applicable price for RGQ&CO./SCFAS students & alumni  
Schweser Products \$259 Study Notes \$429 Essential Solution \$85 Secret Sauce \$119 Flashcards  
\$259 QBank CD's \$259 QBank Online \$259 QBank Download \$239 Audio CD's  
Refer to [www.schweser.com](http://www.schweser.com) for information on above and other products. Call (212) 327-0200 for special pricing available to RGQ&Co. students on other Schweser products. Pricing is only applicable on products ordered through RGQ&Co.

- CFA Review program discounts Select highest applicable discount (only one is permitted). See footnotes below.
- |                                |  |
|--------------------------------|--|
| <input type="checkbox"/> \$100 | RGQ&Co. alumni and/or SCFAS members  |
| <input type="checkbox"/> \$100 | Candidates repeating at the same level (documentation required at time of registration)                    |
| <input type="checkbox"/> \$100 | Candidates withdrawing from, or enrolled in, another CFA review program (documentation required)           |
| <input type="checkbox"/> \$75  | Groups of three or more  |
| <input type="checkbox"/> \$125 | Corporate and large-group discounts for groups comprised of at least 5 candidates                          |
| <input type="checkbox"/> \$200 | Intensive-review candidates traveling more than 120 miles (documentation required at time of registration) |
| <input type="checkbox"/> \$300 | Full-time students during Winter/Spring 2008 (proof of current registration is required)                   |
| <input type="checkbox"/> 50%   | RGQ&Co. students who are repeating at the same level   |
- FSA discount \$50 FSA group discount for 3 or more candidates enrolling together and for SCFAS members  
\$100 Candidates enrolled in, another CFA review program (documentation required)

I learned about your program:  from a mailing  from a colleague  from the SCFAS  I was one of your students  
 from our training dept.  via the Internet  from the CFA Institute  Other

## FOOTNOTES TO COURSE SCHEDULE

- <sup>1</sup>L1 = Level 1 Review; L2 = Level II Review; L3 = Level III Review; FSA = Financial Statement Analysis program  
<sup>2</sup>Midtown: Williams Club, 24 E. 39<sup>th</sup> Street, between Madison and Park Avenues, (212) 697-5300  
Stamford: Holiday Inn Select, 700 Main Street, 5 minutes from Stamford RR station, 44 minutes from Grand Central Station (35 min. from 125<sup>th</sup> St.), (203) 358-8400  
<sup>3</sup>W = weekly; B = biweekly; I = intensive review; S = specific dates; classes are not scheduled during Presidents' Day weekend, Passover, or Easter holiday weekend  
<sup>4</sup>There is no additional cost for the Q-Notes or for make-ups, repeats, or the intensive-review program.  
<sup>5</sup>Candidates repeating at the same level are entitled to special pricing. Proof of registration for 2007 (or earlier) CFA Exam is required at the time of enrollment.  
<sup>6</sup>Candidates may select the highest applicable discount to CFA review programs, as well as applicable discounts for Financial Statement Immersion Program.  
<sup>7</sup>Group discount must be requested at the time of registration. Rebates will be provided if additions to group increase the applicable discount. Group members may be enrolled in any RGQ&Co. CFA review class, but do not include students enrolled in Financial Statement Immersion Program.  
<sup>8</sup>Applicable to candidates repeating at the same level who were registered in an RGQ&Co. or SCFAS program for the same level during 2007 or earlier.  
<sup>9</sup>Available upon request at the time of registration for candidates who will be full-time students during the Winter/Spring semester of 2008. Proof of current matriculation is required.  
<sup>10</sup>FSA candidates may choose the highest applicable discount. Only a single discount may be applied to each program.  
<sup>11</sup>Proof of current enrollment is required at time of registration for RGQ&Co. CFA Review Program or Financial Statement Immersion Program.  
<sup>12</sup>Special pricing is available only to RGQ&Co. students.

## Registration and payment options.

- Over the telephone—call (212) 327-0200. Please have the above information available.
- By FAX—send this form with credit card payment information to (212) 327-0225.
- By mail—send this form with check or credit card information to: R. G. Quintero & Co., 201 E. 79<sup>th</sup> Street, New York, NY 10075.
- In person—bring the filled-in form with a check or credit card information to the first day of class. Our ability to accommodate walk-ins may be limited. You are advised to call ahead of time at (212) 327-0200 to reserve your spot.
- All checks must be made payable to R. G. Quintero & Co.

**About Ron Quintero.** Over the past fifteen years Ron has taught more than 300 CFA® review programs in North America, Europe, and Asia. These programs have included open-enrollment programs, as well as in-house programs for leading investment banks, commercial banks, international monetary institutions, and financial services organizations. For several years Ron was the director of CFA® review programs offered through the New York Institute of Finance. Besides being a CFA® charter holder, he is a CPA, CMA, CFP, CFE, CTP, CIRA, CDBV, and ABV. To obtain these licenses, Ron passed more than 20 examinations—all on the first sitting. He shares the approaches that he has successfully applied with his students. Ron is an award-winning lecturer and writer, and a CFA® practitioner with real-world experience. Before starting his firm in 1988, he was a member of the Corporate Finance Department at Bear, Stearns and the Management Consulting Department of KPMG.

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