

R. G. QUINTERO & CO. PROVIDES BOSTON CFA® CANDIDATES UNSURPASSED QUALITY, DEPTH, AND BREADTH OF LEARNING EXPERIENCE

CFA® training is not a commodity; there are significant differences in the quality and features of CFA training programs. Your choice of CFA training programs could be a determining factor in whether or not you earn your CFA charter. This is particularly the case for Level I candidates, where CFA Institute data has revealed that less than 1 out of every 5 candidates who fail the Exam ever choose to retake it. Because many candidates achieve scores that are close to the cutoff point for passing, you should leave nothing to chance. Consider the following in criteria in making an informed judgment about CFA prep providers.

Criterion	Consideration(s)
Training firm	R. G. Quintero & Co. has been a participant in the CFA Institute Prep Providers Guidelines Program www.cfainstitute.org/partners/examprep/Pages/cfa_prep_provider_prog_participants.aspx since its inception. We have run hundreds of public CFA and in-house CFA programs for leading financial institutions over the past 20 years throughout the U.S. as well as in Europe and Asia.
Trainer	Classes are taught by Mitch Pomerance, CFP®, CFA. Mitch has provided financial training and CFA instruction since 2005. You may contact Mitch at (888) 660-0349 or mp@rgquintero.com .
Schweser discounts	We provide discounts of 25% to 30% on substantially all of the products published by Schweser.
Q-Notes®	These PowerPoint presentations summarize the LOS's, provide representative problems, enhance the in-class experience, and facilitate your review. Many students use the Q-Notes as their primary reviewing tool. Visit www.rgquintero.com to download an excerpt from the Q-Notes.
Small classes; accessible instructor	Large classes are not conducive to learning. We limit our classes to 30 students. Instruction is personalized. You will get to know Mitch and your fellow students. Questions are encouraged. Mitch is available before and after class, and may be contacted via telephone or email.
Convenience	Classes at the Hyatt Regency Boston , One Avenue De Lafayette, are easily accessible by T. Green Line to Boylston Street, Orange Line to Chinatown, Red Line to Downtown Crossing. Parking is \$8.
Free make ups	Every session matters. Take advantage at no incremental cost of our entire family of classes to ensure that you attend every session, and feel free to repeat the sessions to achieve mastery.
Free intensive-review	Attend at no incremental cost the 4-day intensive-review program to make up any sessions that you may have missed, repeat more difficult sessions, and/or have a final review of some or all 18 sessions.
Free online classes	All sessions are available for makeups or review. They are taught by Ronald G. Quintero, CPA, CFA (+ 8 other professional licenses), who has taught more than 300 CFA programs around the world over the past 20 years.
Buyer's assurance plan	If you don't pass, you may repeat our program for \$295 and receive updated Q-Notes.
No-cost deferral	If you are unable to sit for the Exam, you can roll over your registration to the next Exam period.
Outstanding value	Our all-inclusive fees enable you to receive outstanding instruction, a wide array of program options, small classes, the Q-Notes, free make-up and repeat sessions, free online classes, deep discounts on the Schweser family of products, and an inexpensive way to repeat the program, if necessary.
Special discounts and referral fees	Corporate and group discounts of \$100 if you sign up with a friend or coworker. You can also receive a \$100 referral fee, and your colleague a \$125 group discount, for each additional member who you enroll in your group. Other discounts include: (1) \$100 for candidates repeating the Exam, or candidates enrolled in or withdrawing from another CFA review program; and (2) \$150 for unemployed candidates or full-time students.
Financial Reporting and Quant. Analysis Modules	We have special modules for Financial Reporting & Analysis (Accounting) and Quantitative Analysis that are available for candidates whose needs are confined to these areas.
Try before you buy	Attend a class without cost or obligation and learn first-hand what differentiates our classes from others.

- **If you are unhappy or have second thoughts about the course you registered in, join ours.** We will issue you a \$100 credit to defray any costs of withdrawing from another program or taking our class to supplement the program that you are enrolled in.
- **Talk with our sales force—our students and alumni.** More than 85% of our students are alumni or candidates enrolling based on referrals from alumni. We encourage you to talk with others who have taken our courses.
- **Sign up now** and we'll send you the **Schweser Study Notes** and/or other Schweser products right away.

Course ¹	Days	Location ²	Begin	End	Meetings ³	Frequency ⁴	Hours ³	Tuition and Q-Notes ⁵	Retaking Exam ⁶	Tuition Discounts ⁷ and Special Pricing on Schweser Family of Products ⁸	
L1	Mon	Boston	1/23/12	5/14/12	16	W	6:00 – 9:00	\$999	\$899	Groups of 2 or more ⁹	\$100
L1	Sat	Boston	2/11/12	5/5/12	8	B	9:00 – 4:00	\$899	\$799	Unemployed candidates ¹⁰	\$150
L1	Sat/Sun	Boston	4/28/12	5/6/12	4	I	8:00 – 6:00	\$679	\$579	Scholarship for full-time students ¹⁰	\$150
<i>Special Modules</i>										Enrolled/withdrawing from another CFA program ¹⁰	\$100
Quant	Mon	Boston	1/30/12	2/13/12	3	W	6:00 – 9:00	\$279	\$239	Discount: > 1 Level 1 module	\$100
Quant	Sat	Boston	2/11/12	2/25/12	2	B	9:00 – 4:00	\$279	\$239	Candidate referral fees	\$100
Quant	Sun	Boston	4/29/12	4/29/12	1	I	8:00 – 5:00	\$239	\$199	RGQ&Co. alumni—programs other than int. review	50%
FR&A	Mon	Boston	3/12/12	4/2/12	4	W	6:00 – 9:00	\$299	\$259	Tuition: RGQ&Co. alumni repeating course	\$295
FR&A	Sat	Boston	3/10/12	3/24/12	2	B	9:00 – 4:00	\$299	\$249	Schweser Study Notes/QBank (\$349 + tax retail)	\$279
FR&A	Sun	Boston	5/6/12	5/6/12	1	I	8:00 – 6:00	\$239	\$199	Schweser Essential Solution (\$599 + tax retail)	\$479
See footnotes inside the brochure										25% to 30% discounts on other Schweser products	

R. G. QUINTERO & CO. CFA® SEMINAR REGISTRATION FORM

Name _____ Employer _____

Work Address _____ Floor or Suite Number _____

City _____ State _____ Zip Code _____ Telephone No. _____

Email Address _____ CFAI Candidate No. (if available) _____

Home Address _____ Apartment Number _____

Home City _____ State _____ Zip Code _____ Telephone No. _____

I wish to enroll in the following program(s):

- | | | | |
|------------------------------|----------------------------------|------------------------------------|---|
| CFA Review Program | <input type="checkbox"/> Mondays | <input type="checkbox"/> Saturdays | <input type="checkbox"/> Intensive review |
| Quantitative Analysis Module | <input type="checkbox"/> Mondays | <input type="checkbox"/> Saturdays | <input type="checkbox"/> Intensive review |
| Accounting Module | <input type="checkbox"/> Mondays | <input type="checkbox"/> Saturdays | <input type="checkbox"/> Intensive review |

I prefer to receive any Schweser products that I have ordered: at work at home

Credit card number _____ Expiration date _____ Zip code _____
(VISA, MasterCard, American Express, Diners Club, or Discover)

CFA Review Program \$999 Mondays \$899 Saturdays \$679 Intensive Review

Quantitative Analysis Module \$279 Mondays or Saturdays \$239 Intensive Review

Accounting Module \$299 Mondays or Saturdays \$239 Intensive Review

Schweser Products⁸

<input type="checkbox"/> \$279 Study Notes	<input type="checkbox"/> \$479 Essential Solution	<input type="checkbox"/> \$779 Premium Solution	<input type="checkbox"/> \$89 Secret Sauce
<input type="checkbox"/> \$229 SchweserPro Online + Download	<input type="checkbox"/> \$249 SchweserPro CD	<input type="checkbox"/> \$189 Audio CDs	
<input type="checkbox"/> \$379 Video CDs	<input type="checkbox"/> \$119 Practice Exam vol. 1	<input type="checkbox"/> \$119 Practice Exam vol. 2	<input type="checkbox"/> \$119 Flash Cards

Refer to www.schweser.com for further information about products. Special pricing is available on these on other Schweser products ordered by RGQ&Co. students directly through RGQ&Co.

CFA Review program discounts⁷ Select highest applicable discount (only one is permitted). See footnotes below.

- \$100 Candidates repeating Level 1¹⁰
- \$100 Candidates withdrawing from, or enrolled in, another CFA review program¹⁰
- \$100 Referral fee for new RGQ&Co. students (candidate must confirm at time of registration)⁹
- \$100 Groups of two or more (corporate groups, study groups, or friends & colleagues)⁹
- \$150 Unemployed candidates¹⁰
- \$150 Full-time students during Winter/Spring 2011¹⁰
- \$200 Intensive-review candidates traveling more than 120 miles¹⁰

Financial Reporting & Analysis and Quantitative Analysis Modules \$40 Candidates repeating Level 1¹⁰

\$40 Study buddy discount for 2 candidates who enroll together¹⁰

\$100 Candidates enrolled in another CFA review program¹⁰

\$100 Candidates enrolling in both modules

I learned about your program: from a mailing from a colleague from the CFAI I was one of your students

from our training dept. via the Internet other

FOOTNOTES TO COURSE SCHEDULE

¹L1 = Level 1 Review; Acct. = Financial Reporting & Analysis Module (Accounting); Quant. = Quantitative Analysis Module

²Location: Hyatt Regency Boston, One Avenue De Lafayette, Boston, MA 02111, (617) 912-1234

³Refer to the syllabus at www.rgquintero.com

⁴W = weekly; I = intensive review; B = weekly or biweekly

⁵There is no additional cost for the Q-Notes or for make-ups, repeats, or the intensive-review program.

⁶Candidates repeating at the same level are entitled to special pricing. Proof of registration for a previous CFA Exam is required at the time of enrollment.

⁷Discounts are not additive. Candidates may select the highest applicable discount.

⁸Special pricing on Schweser products is available only to RGQ&Co. students for products ordered from RGQ&Co.

⁹Group discount must be requested at the time of registration. Group discount for special modules is \$40/person. Referral fees are credited against tuition of referring candidate, and are only credited for new RGQ&Co. students. Referral fees for students enrolling in special modules are \$40/student.

¹⁰Documentation is required at time of registration

Registration and payment options.

- Over the telephone—call (888) 660-0349. Please have the above information available.
- By secure FAX—send this form with credit card payment information to (212) 327-0225.
- By mail—send this form with check or credit card information to: R. G. Quintero & Co., 590 Madison Avenue, 21st Floor, New York, NY 10022.
- In person—bring the filled-in form with a check, credit card information, or cash to the first day of class. Our ability to accommodate walk-ins may be limited. You are advised to call ahead of time at (888) 660-0349 to reserve your spot.
- All checks must be made payable to R. G. Quintero & Co.

About Mitch Pomerance. Mitch Pomerance is a Financial Advisor at AXA Advisors, LLC. He has worked at AXA for the past nine years. Focusing on the defined contribution market for the higher education and non-profit world, he markets 403(b) and 457(b) benefit plans. Mitch has personally enrolled more than 1,500 workforce participants in their workplace savings accounts and advises over \$50 million in combined plan assets as well as private client assets. Mitch leads the Boston region's higher education market push to maintain as well as grow the market share in the higher education markets that AXA services. Mitch assists his clients in the decisions surrounding asset allocation, risk assumption, and financial planning areas. Mitch earned a B.A. in Spanish and American Studies from Tufts University, an M.B.A. from Georgia Institute of Technology, and holds a CFP® designation as well as a CFA charter.

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