

# R. G. QUINTERO & CO. PROVIDES YOU UNSURPASSED QUALITY AND BREADTH OF LEARNING EXPERIENCE

CFA® training is not a commodity; there are significant differences in the quality and features of CFA training programs. Your choice of CFA training programs could be a determining factor in whether or not you earn your CFA charter. This is particularly the case for Level I candidates, where CFA Institute data has revealed that less than 1 out of every 5 candidates who fail the Exam ever choose to retake it. Because many candidates achieve scores that are close to the cutoff point for passing, you should leave nothing to chance. Consider the following in criteria in making an informed judgment about CFA prep providers.

Criterion	Consideration(s)
Trainer	Classes are taught by people, not by institutions. The quality of your learning experience depends upon the quality of your instructor. Ron Quintero leads all of the classes, and teaches more than 90% of the sessions. He has been one of the most active CFA instructors in the world over the past 20 years. See Ron's bio on the next page or visit <a href="http://www.rgquintero.com">www.rgquintero.com</a> for his expanded curriculum vitae.
Schweser discounts	We provide discounts of 25% to 30% on substantially all of the products published by Schweser.
Q-Notes®	These PowerPoint presentations summarize the LOS's, provide representative problems, enhance the in-class experience, and facilitate your review. Many students use the Q-Notes as their primary reviewing tool. Visit <a href="http://www.rgquintero.com">www.rgquintero.com</a> to download an excerpt from the Q-Notes.
Small classes; accessible instructors	Large classes are not conducive to learning. Our target class size is 10 to 20 students. Instruction is personalized. You will get to know Ron and your fellow students. Questions are encouraged. Ron is available before and after class, and may be contacted at his office.
Convenience	<b>Midtown classes</b> are in a training facility in Grand Central Station, easily accessible to the Port Authority and Penn Station. <b>Stamford classes</b> are at the Holiday Inn Stamford Downtown, just a 14-minute walk or 4-minute cab ride from the Stamford train station.
Free make ups	Every session matters. Take advantage at no incremental cost of our entire family of classes to ensure that you attend every session, and feel free to repeat the sessions to achieve mastery.
Free online classes	Make up or review sessions online
Free intensive-review	Attend at no incremental cost the 4-day intensive-review program to make up any sessions that you may have missed, repeat more difficult sessions, and/or have a final review of some or all 18 sessions.
Buyer's assurance plan	If you don't pass, you may repeat our program for \$295 and receive updated Q-Notes.
No-cost deferral	If you are unable to sit for the Exam, you can roll over your registration to the next Exam period.
Outstanding value	Our all-inclusive fees enable you to receive outstanding instruction, a wide array of program options, small classes, the Q-Notes, free make-up and repeat sessions, deep discounts on the Schweser family of products, and an inexpensive way to repeat the program, if necessary.
Special discounts and referral fees	Corporate and group discounts of \$125 if you sign up with a friend or coworker. You can also receive a \$100 referral fee, and your colleague a \$125 group discount, for each additional member who you enroll in your group. Other discounts include \$100 for candidates repeating the Exam, \$100 for candidates enrolled in or withdrawing from another CFA review program, \$200 for unemployed candidates, and \$300 for full-time students.
Financial Reporting and Quant Modules	We have special modules for Financial Reporting & Analysis and Quantitative Analysis that are available for candidates whose needs are confined to these areas.
Try before you buy	Attend a class without cost or obligation and learn first-hand what differentiates our classes from others.

- **If you are unhappy or have second thoughts about the course you registered in, join ours.** We will issue you a \$100 credit to defray any costs of withdrawing from another program or taking our class to supplement the program that you are enrolled in.
- **Talk with our sales force—our students and alumni.** More than 85% of our students are alumni or candidates enrolling based on referrals from alumni. We encourage you to talk with others who have taken our courses.
- **Sign up now** and we'll send you the **Schweser Study Notes** and/or other Schweser products right away.

Course <sup>1</sup>	Days	Location <sup>2</sup>	Begin	End	Meetings Frequency <sup>3</sup>	Hours	Free Online Sessions?	Tuition and Q-Notes <sup>7</sup>	Retaking Exam? <sup>8</sup>	Tuition Discounts <sup>9</sup> and Special Pricing on Schweser Family of Products <sup>10</sup>	
L1	Mon	Midtown	7/26/10	11/8/10	16 W	6:00 – 9:00	Yes	\$1,249	\$1,149	Groups of 2 or more <sup>11</sup>	\$125
L1	Sun	Stamford	9/12/10	11/7/10	6 B	9:10 – 4:20 <sup>4</sup>	Yes	\$1,099	\$999	Unemployed candidates <sup>12</sup>	\$200
L1	Fri-Mon	Midtown	11/5/10	11/8/10	4 I	8:00 – 6:00 <sup>5</sup>	Yes	\$679	\$579	Scholarship for full-time students <sup>12</sup>	\$300
<i>Special Modules</i>										Enrolled/withdrawing from another CFA program <sup>12</sup>	\$100
Acctg.	Mon	Midtown	9/7/10	10/4/10	5 W	6:00 – 9:00 <sup>6</sup>	Yes	\$395	\$345	Discount: > 1 Level 1 module	\$150
Acctg.	Sun	Stamford	10/17/10	10/17/10	1 I	8:10 – 6:10	Yes	\$295	\$245	Candidate referral fees <sup>11</sup>	\$100
Acctg.	Sat	Midtown	11/6/10	11/6/10	1 I	8:00 – 6:00	Yes	\$295	\$245	Special modules for RGQ&Co. alumni	50%
Quant.	Mon	Midtown	8/2/10	8/16/10	3 W	6:00 – 9:00	Yes	\$329	\$279	Tuition: RGQ&Co. alumni repeating course	\$295
Quant.	Sun	Stamford	9/12/10	9/19/10	2 W	9:10 – 4:20 <sup>6</sup>	Yes	\$329	\$279	Schweser Study Notes/QBank (\$349 + tax retail)	\$279
Quant.	Friday	Midtown	11/5/10	11/5/10	1 I	10:20 – 6:00	Yes	\$279	\$229	Schweser Essential Solution (\$599 + tax retail)	\$479
See footnotes on the following page										25% to 30% discounts on other Schweser products	

# R. G. QUINTERO & CO. CFA® SEMINAR REGISTRATION FORM

Name \_\_\_\_\_ Employer \_\_\_\_\_

Work Address \_\_\_\_\_ Floor or Suite Number \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Telephone No. \_\_\_\_\_

Email Address \_\_\_\_\_ CFAI® Candidate No. (if available) \_\_\_\_\_

Home Address \_\_\_\_\_ Apartment Number \_\_\_\_\_

Home City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Telephone No. \_\_\_\_\_

I wish to enroll in the following program(s):

Level I Review	<input type="checkbox"/> Mondays	<input type="checkbox"/> Sundays (Stamford)	<input type="checkbox"/> Intensive Review
Financial Reporting & Analysis Module	<input type="checkbox"/> Mondays	<input type="checkbox"/> Sundays (Stamford)	<input type="checkbox"/> Intensive Review
Quantitative Analysis Module	<input type="checkbox"/> Mondays	<input type="checkbox"/> Sundays (Stamford)	<input type="checkbox"/> Intensive Review

I prefer to receive the Schweser Study materials:  at work  at home

Credit card number \_\_\_\_\_ Expiration date \_\_\_\_\_ Zip Code \_\_\_\_\_  
(VISA, MasterCard, American Express, Diners Club, or Discover)

CFA Review Program	<input type="checkbox"/> \$1,249	<input type="checkbox"/> \$1,049	<input type="checkbox"/> \$679	<input type="checkbox"/> \$295 RGQ&Co. alumni
Accounting Module	<input type="checkbox"/> \$395	<input type="checkbox"/> \$345	<input type="checkbox"/> \$295	<input type="checkbox"/> \$245
Quantitative Analysis Module	<input type="checkbox"/> \$329	<input type="checkbox"/> \$279	<input type="checkbox"/> \$279	<input type="checkbox"/> \$229
Schweser Products	<input type="checkbox"/> \$279 Study Notes	<input type="checkbox"/> \$479 Essential Solution	<input type="checkbox"/> \$89 Secret Sauce	<input type="checkbox"/> \$119 Flashcards
	<input type="checkbox"/> \$229 SchweserPro Online + Download	<input type="checkbox"/> \$119 Practice Exams v2		<input type="checkbox"/> \$189 Audio CDs

Refer to [www.schweser.com](http://www.schweser.com) for information about above and other products. Call (212) 327-0200 for special pricing available to RGQ&Co. students on other Schweser products ordered directly through RGQ&Co.

CFA Review program discounts Select highest applicable discount (only one is permitted). See footnotes below.

<input type="checkbox"/> \$100	Candidates repeating at the same level (documentation required at time of registrations)
<input type="checkbox"/> \$100	Candidates withdrawing from another CFA review program (documentation required)
<input type="checkbox"/> \$100	Referral fee for new RGQ&Co. students (candidate must confirm at time of registration)
<input type="checkbox"/> \$125	Groups of two or more (specify members of group at time of registration)
<input type="checkbox"/> \$200	Discount for unemployed candidates (documentation required)
<input type="checkbox"/> \$200	Intensive-review candidates traveling more than 120 miles (documentation required)
<input type="checkbox"/> \$300	Full-time students during Fall 2010 (proof of current registration required)

Accounting & Quantitative Analysis module discounts	<input type="checkbox"/> \$50	Discount for 2 or more candidates enrolling together
	<input type="checkbox"/> \$100	Candidates enrolled in another CFA review program (documentation required)

I learned about your program:  from a mailing  from a colleague  from the CFAI  I was one of your students  
 from our training dept.  via the Internet  Other

## FOOTNOTES TO COURSE SCHEDULE

<sup>1</sup>L1 = Level 1 Review; Acct. = Financial Reporting & Analysis Module; Quant. = Quantitative Analysis Module

<sup>2</sup>Midtown: Manhattan Review training center, 420 Lexington Avenue (Graybar Building at 43<sup>rd</sup> Street), suite 2310, accessible via street level or Grand Central Station, (212) 997-1660; Stamford: Holiday Inn Stamford Downtown, 700 Main Street, 5 minutes from Stamford RR station, 44 minutes from Grand Central Station (35 min. from 125<sup>th</sup> St.), (203) 358-8400

<sup>3</sup>W = weekly; I = intensive review; B = weekly or biweekly—6 meetings over 9 weekends

<sup>4</sup>Five 7-hour sessions + 10-hour Financial Reporting & Analysis session

<sup>5</sup>Final day runs until 8:30 PM

<sup>6</sup>Refer to syllabus at [www.rgquintero.com](http://www.rgquintero.com) for bonus session that is included at no incremental cost

<sup>7</sup>There is no additional cost for the Q-Notes or for make-ups, repeats, or the intensive-review program.

<sup>8</sup>Candidates repeating at the same level are entitled to special pricing. Proof of registration for a previous CFA Exam is required at the time of enrollment.

<sup>9</sup>Discounts are not additive. Candidates may select the highest applicable discount.

<sup>10</sup>Special pricing on Schweser products is available only to RGQ&Co. students for products ordered from RGQ&Co.

<sup>11</sup>Group discount must be requested at the time of registration. Group discount for special modules is \$50/person. Referral fees are credited against tuition of referring candidate, and are only credited for new RGQ&Co. students. Referral fees for students enrolling in special modules are \$50/student.

<sup>12</sup>Documentation is required at time of registration

## Registration and payment options.

- Over the telephone—call (212) 327-0200. Please have the above information available.
- By secure FAX—send this form with credit card payment information to (212) 327-0225.
- By mail—send this form with check or credit card information to: R. G. Quintero & Co., 201 East 79<sup>th</sup> Street, New York, NY 10075.
- In person—bring the filled-in form with a check, credit card information, or cash to the first day of class. Our ability to accommodate walk-ins may be limited. You are advised to call ahead of time at (212) 327-0200 to reserve your spot.
- All checks must be made payable to R. G. Quintero & Co.

**About Ron Quintero.** Ron is an award-winning lecturer, author, and scholar who has taught more than 300 CFA® review programs over the past 20 years in North America, Europe, and Asia. These programs have included open-enrollment programs, as well as in-house programs for leading investment banks, commercial banks, international monetary institutions, financial services organizations, and leading academic institutions. For several years Ron was the director of CFA® review programs offered through the New York Institute of Finance and the Stamford CFA Society. Besides being a CFA® charter holder, he has earned CPA, CMA, CFP, CFE, CFF, CTP, CIRA, CDBV, and ABV certifications. To obtain these licenses, Ron passed more than 20 examinations—all on the first sitting. He shares the approaches that he has successfully applied with his students. Ron is an award-winning lecturer and writer, and a CFA® practitioner with real-world experience. Before starting his firm in 1988, he was a member of the Corporate Finance Department at Bear Stearns, the Management Consulting Department of KPMG, and he was a turnaround consultant at Zolfo Cooper.

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